



May 5, 2026

Steven Avalos
Interim Director of Administrative Services
City of Fullerton
303 West Commonwealth Avenue
Fullerton, CA 92832

Re: **Update #3 RFP 2526-03, Solid Waste Management Services - Final Offer**

Dear Mr. Avalos,

CR&R appreciates the opportunity to present our Final Offer to the City of Fullerton. As a long-standing, locally based service provider in Orange County, we have refined our proposal to deliver enhanced value with direct community benefit. Our key enhancements include:

- **Original Proposed Services and Enhancements**

- Free Street Sweeping Services, in conjunction with offsetting the NPDES fees have been removed from our proposal
 - The cost of this service has been applied to a reduction in rates
- All other proposed services and enhancements are still valid and highlighted as follows:
 - Guarantee SB 1383 Compliance with program implementation for every customer at the start of the new agreement
 - Guarantee the City will meet its annual SB 1383 Procurement Target with our RNG credit and compost at no additional charge
 - Financial sponsorship support for City events and non-profit organizations throughout the term of the agreement
 - Provide scholarships and internships to promote environmental stewardship in the City of Education
 - Refurbish Downtown District Enclosures
 - Street Beautification and Maintenance Program
 - Free Bagged Compost delivered to Single-Family homes

11292 Western Ave.
P. O. Box 125
Stanton, CA 90680

t: 800.826.9677
t: 714.826.9049
f: 714.890.6347



- **Reduction in Rates**

- CR&R has submitted a rate reduction for residential and commercial services
 - Please see the revised rates sheets

- **\$4 Million Road Improvement Investment**

- CR&R recognizes the wear and tear on the City's streets caused by our collection trucks
- CR&R will provide an upfront \$4 Million Road Improvement Contribution to support the infrastructure impacted by our heavy service vehicles
- Payment will be made in two installments at the start of the agreement (July 2027 and July 2028)

- **Residential Billing Transition at No Cost**

- CR&R will assume responsibility for residential billing services at no additional cost
- This will significantly reduce administrative burden and customer service demand on City staff

- **Enhanced Bulky Item Collection for Multi-Family Properties**

- CR&R recognizes the challenges multi-family residents have in disposing of bulky items. We propose a program that provides monthly service to each complex at month end during the heavy move-in and move-out period
- We will collect the same number of items as proposed for single family residents at no additional charge
- CR&R recognizes that multi-family rates should differ from commercial business rates. We are willing to negotiate a future reduction in these rates

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- **Local Expertise and Proven Experience**

- CR&R is one of only two haulers based in Orange County and currently serves the most cities in the County
- Our experience includes “like-sized” cities such as Orange, Newport Beach, and Costa Mesa, ensuring a smooth and knowledgeable transition
- Selecting a local hauler ensures faster response times and reliable same-day service, which will be negatively impacted when using a Los Angeles County based provider

- **Union Workforce Readiness**

- CR&R can ensure Teamsters Local 396 employees will serve Fullerton on day one of the new contract
- We will provide fully staffed, union drivers and mechanics ensuring continuity, stability, and workforce reliability
- CR&R will offer employment to all drivers currently servicing the City
- The Los Angeles based proposers are currently non-union

- **Key Differentiators**

- CR&R has transitioned 17 cities over the last 20 years; all are current customers
- We have more facilities than all other bidders combined in Orange County, including 3 in-house RNG fueling stations
- We were the first to build an anaerobic digestion facility, first to connect directly to the So Cal Gas pipeline, and the first and only low carbon solid fuel plant in California
- We have 10 Tesla semi-trucks on order and working with Symbio on the first commercial hydrogen fuel cell refuse truck

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As requested on 4/29/2026, if the award selection is not made until a Council meeting in September 2026, CR&R has provided the following responses:

1. Will this impact your ability to have all new vehicles operational by July 1, 2027? If yes, please explain.
No, CR&R will have all new vehicles required prior to July 1st.
2. Will this impact your ability to have all required containers in place by July 1, 2027? If yes, please explain.
No, containers will be in place prior to July 1st.
3. Will this impact your ability to roll out all required SB 1383 collection programs by July 1, 2027? If yes, please explain.
No, as outlined in our implementation timeline, CR&R's Sustainability team will begin commercial field audits in February 2027.

CR&R remains committed to delivering high-quality, dependable, and cost-effective solid waste and recycling services to the City of Fullerton. We believe these enhancements reflect a balanced approach that prioritizes both service excellence and ratepayer value.

If you need any additional information or clarification, please let us know.

Sincerely,



Julie Barreda
Senior Vice President

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Instructions Please list your rates in the format provided below so we can ensure they include all city fees and proposed facility per-ton fees. PLEASE ADD ANY OTHER SERVICES AND FEES IN THE SPACES PROVIDED OR ADD MORE ROWS AS NEEDED. If you do not provide a service or fee, leave it blank and shade the corresponding cells so we know it was intentionally left empty. All listed rates should be monthly (for recurring services) or per-occurrence.

Residential Service

Rate Type	Service Component	Facility Component		All-Inclusive Rate
Standard 3-cart (96gal-96gal-96gal)	\$ 15.75	\$ 14.91		\$ 30.66
Senior 3-cart (35gal-35gal-35gal)	\$ 14.18	\$ 13.42		\$ 27.60
Senior 3-cart (upsized 1 to 3 carts to 65 gal)	\$ 14.96	\$ 14.16		\$ 29.12
Other Cart size/configuration				N/A
Residential Manure Bin	\$ 138.49	\$ 79.68	1x/wk	\$ 218.17
Extra Trash Cart				\$ 10.59
Extra Recycle Cart				\$ -
Extra Organics Cart				\$ 8.65
Overloaded Cart Fee*				\$ 12.65
Contaminated Cart Fee*				\$ 25.00
Reactivation Fee				\$ 25.00
Extra Dump - service day				\$ 19.10
Extra Dump - non service day				\$ 36.69

*After 3rd offense only. First and second offense will be warnings.

Additional City Events & Services (Not Defined As "No Cost" in RFP)

Service	Cost	Additional Detail
Downtown Containers	See Rates for Comm - Downtown District & Other City Facility Services	
Bulky Item Event	No Charge	Up to two times per year
HHW Event	No Charge	Up to two times per year
Curbside HHW	No Charge	Up to two per resident per year
Other (Textile Collection)	No Charge	Textile Curbside per Resident up to two per resident per year. Donat

Commercial Service

Rate Type	Service Component	Facility Component		All-Inclusive Rate
Commercial Trash (Black or Grey Container)				
96-gallon 1x week	\$ 39.65	\$ 14.85		\$ 54.50
96-gallon 2x week	\$ 63.18	\$ 29.70		\$ 92.88
96-gallon 3x week	\$ 88.15	\$ 44.55		\$ 132.70
96-gallon 4x week	\$ 110.33	\$ 59.40		\$ 169.73
96-gallon 5x week	\$ 131.35	\$ 74.25		\$ 205.60
96-gallon 6x week	\$ 151.51	\$ 89.10		\$ 240.61
1 yard bin 1x week				N/A
1 yard bin 2x week				N/A
1 yard bin 3x week				N/A
1 yard bin 4x week				N/A
1 yard bin 5x week				N/A
1 yard bin 6x week				N/A
1.5 yard bin 1x week	\$ 165.13	\$ 46.87		\$ 212.00
1.5 yard bin 2x week	\$ 265.79	\$ 93.74		\$ 359.53
1.5 yard bin 3x week	\$ 372.36	\$ 140.61		\$ 512.97
1.5 yard bin 4x week	\$ 467.87	\$ 187.48		\$ 655.35
1.5 yard bin 5x week	\$ 558.73	\$ 234.35		\$ 793.08
1.5 yard bin 6x week	\$ 646.18	\$ 281.22		\$ 927.40
2 yard bin 1x week	\$ 166.86	\$ 62.49		\$ 229.35
2 yard bin 2x week	\$ 265.89	\$ 124.99		\$ 390.88
2 yard bin 3x week	\$ 370.97	\$ 187.48		\$ 558.45
2 yard bin 4x week	\$ 464.33	\$ 249.98		\$ 714.31
2 yard bin 5x week	\$ 552.76	\$ 312.47		\$ 865.23
2 yard bin 6x week	\$ 637.59	\$ 374.96		\$ 1,012.55
3 yard bin 1x week	\$ 162.93	\$ 93.74		\$ 256.67
3 yard bin 2x week	\$ 266.09	\$ 187.48		\$ 453.57
3 yard bin 3x week	\$ 368.19	\$ 281.22		\$ 649.41
3 yard bin 4x week	\$ 457.23	\$ 374.96		\$ 832.19
3 yard bin 5x week	\$ 540.83	\$ 468.71		\$ 1,009.54

Residential Service

BID ALTERNATE	Per-Unit Charge to Perform All Residential Billing	\$0.00
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Commercial - Downtown District (DD) & Other City Facility Services

Rate Type	Service	Facility	All-Inclusive Rate
DD - Organics Generators	\$ 337.51	\$ 169.32	\$ 506.83
DD - All Other Businesses	\$ 258.60	\$ 128.05	\$ 386.65
Power-wash (over quarterly)	\$ 195.04		\$ 195.04
Gate/Restricted Access (Per mth)			\$ -
Resume Fee/Collection			\$ 57.82
Damaged Cart (negligence)			\$ -
Damaged Bin (negligence)			\$ -
Damaged Lid (negligence)			\$ -
Extra Dump - service day	\$ 24.70	\$ 25.82	\$ 50.52
Extra Dump - non service day	\$ 49.41	\$ 25.82	\$ 75.23
Commercial Manure Bin		1x/wk	\$ 218.17
Extra Dump - non service day			\$ 50.39
* Rate is per customer per month			

Commercial Service

85% of MSW RATE

Rate Type	Service Component	Facility Component		All-Inclusive Rate
Commercial Recycling (Blue Container)				
96-gallon 1x week	\$ 33.70	\$ 12.62		\$ 46.32
96-gallon 2x week	\$ 53.71	\$ 25.25		\$ 78.96
96-gallon 3x week	\$ 74.93	\$ 37.87		\$ 112.80
96-gallon 4x week	\$ 93.78	\$ 50.49		\$ 144.27
96-gallon 5x week	\$ 111.65	\$ 63.11		\$ 174.76
96-gallon 6x week	\$ 128.78	\$ 75.74		\$ 204.52
1 yard bin 1x week				N/A
1 yard bin 2x week				N/A
1 yard bin 3x week				N/A
1 yard bin 4x week				N/A
1 yard bin 5x week				N/A
1 yard bin 6x week				N/A
1.5 yard bin 1x week	\$ 140.36	\$ 39.84		\$ 180.20
1.5 yard bin 2x week	\$ 225.92	\$ 79.68		\$ 305.60
1.5 yard bin 3x week	\$ 316.51	\$ 119.52		\$ 436.03
1.5 yard bin 4x week	\$ 397.69	\$ 159.36		\$ 557.05
1.5 yard bin 5x week	\$ 474.92	\$ 199.20		\$ 674.12
1.5 yard bin 6x week	\$ 549.26	\$ 239.04		\$ 788.30
2 yard bin 1x week	\$ 141.83	\$ 53.12		\$ 194.95
2 yard bin 2x week	\$ 226.01	\$ 106.24		\$ 332.25
2 yard bin 3x week	\$ 315.33	\$ 159.36		\$ 474.69
2 yard bin 4x week	\$ 394.68	\$ 212.48		\$ 607.16
2 yard bin 5x week	\$ 469.84	\$ 265.60		\$ 735.44
2 yard bin 6x week	\$ 541.95	\$ 318.72		\$ 860.67
3 yard bin 1x week	\$ 138.49	\$ 79.68		\$ 218.17
3 yard bin 2x week	\$ 226.18	\$ 159.36		\$ 385.54
3 yard bin 3x week	\$ 312.96	\$ 239.04		\$ 552.00
3 yard bin 4x week	\$ 388.65	\$ 318.72		\$ 707.37
3 yard bin 5x week	\$ 459.70	\$ 398.40		\$ 858.10

Temporary & Industrial Service

Rate Type	Service Charge	Per-Ton Charge		All-Inclusive Rate
Temporary Bin (3-yard)	\$ 248.36			\$ 248.36
Temporary Bin (4-yard)	\$ 260.78			\$ 260.78
Temporary Bin (10-yard)	\$ 414.37	\$ 105.00		\$ 834.37
Temporary Bin (20-yard)	\$ 419.54	\$ 105.00		\$ 839.54
Temporary Bin (30-yard)	\$ 424.71	\$ 105.00		\$ 844.71
Temporary Bin (40-yard)	\$ 435.04	\$ 105.00		\$ 855.04
All Inclusive Temporary Rolloff Rate assume 4 tons per haul				
Temporary 3-yard rate does not include a per ton-charge. It reflects a Facility Component only				

Commercial Service

85% of MSW RATE

Rate Type	Service Component	Facility Component		All-Inclusive Rate
Commercial Organics (Green or Brown Container)				
96-gallon 1x week	\$ 33.70	\$ 12.62		\$ 46.32
96-gallon 2x week	\$ 53.71	\$ 25.25		\$ 78.96
96-gallon 3x week	\$ 74.93	\$ 37.87		\$ 112.80
96-gallon 4x week	\$ 93.78	\$ 50.49		\$ 144.27
96-gallon 5x week	\$ 111.65	\$ 63.11		\$ 174.76
96-gallon 6x week	\$ 128.78	\$ 75.74		\$ 204.52
1 yard bin 1x week				N/A
1 yard bin 2x week				N/A
1 yard bin 3x week				N/A
1 yard bin 4x week				N/A
1 yard bin 5x week				N/A
1 yard bin 6x week				N/A
1.5 yard bin 1x week	\$ 140.36	\$ 39.84		\$ 180.20
1.5 yard bin 2x week	\$ 225.92	\$ 79.68		\$ 305.60
1.5 yard bin 3x week	\$ 316.51	\$ 119.52		\$ 436.03
1.5 yard bin 4x week	\$ 397.69	\$ 159.36		\$ 557.05
1.5 yard bin 5x week	\$ 474.92	\$ 199.20		\$ 674.12
1.5 yard bin 6x week	\$ 549.26	\$ 239.04		\$ 788.30
2 yard bin 1x week	\$ 141.83	\$ 53.12		\$ 194.95
2 yard bin 2x week	\$ 226.01	\$ 106.24		\$ 332.25
2 yard bin 3x week	\$ 315.33	\$ 159.36		\$ 474.69
2 yard bin 4x week	\$ 394.68	\$ 212.48		\$ 607.16
2 yard bin 5x week	\$ 469.84	\$ 265.60		\$ 735.44
2 yard bin 6x week	\$ 541.95	\$ 318.72		\$ 860.67
3 yard bin 1x week	\$ 138.49	\$ 79.68		\$ 218.17
3 yard bin 2x week	\$ 226.18	\$ 159.36		\$ 385.54
3 yard bin 3x week	\$ 312.96	\$ 239.04		\$ 552.00
3 yard bin 4x week	\$ 388.65	\$ 318.72		\$ 707.37
3 yard bin 5x week	\$ 459.70	\$ 398.40		\$ 858.10

Commercial Service

Rate Type	Service Component	Facility Component	All-Inclusive Rate
Commercial Trash (Black or Grey Container)			
3 yard bin 6x week	\$ 620.41	\$ 562.45	\$ 1,182.86
4 yard bin 1x week	\$ 186.66	\$ 124.99	\$ 311.65
4 yard bin 2x week	\$ 266.29	\$ 249.98	\$ 516.27
4 yard bin 3x week	\$ 365.40	\$ 374.96	\$ 740.36
4 yard bin 4x week	\$ 450.14	\$ 499.95	\$ 950.09
4 yard bin 5x week	\$ 528.91	\$ 624.94	\$ 1,153.85
4 yard bin 6x week	\$ 603.24	\$ 749.93	\$ 1,353.17
5 yard bin 1x week			N/A
5 yard bin 2x week			N/A
5 yard bin 3x week			N/A
5 yard bin 4x week			N/A
5 yard bin 5x week			N/A
5 yard bin 6x week			N/A
6 yard bin 1x week	\$ 180.76	\$ 187.48	\$ 368.24
6 yard bin 2x week	\$ 266.71	\$ 374.96	\$ 641.67
6 yard bin 3x week	\$ 359.81	\$ 562.45	\$ 922.26
6 yard bin 4x week	\$ 435.97	\$ 749.93	\$ 1,185.90
6 yard bin 5x week	\$ 505.03	\$ 937.41	\$ 1,442.44
6 yard bin 6x week	\$ 568.89	\$ 1,124.89	\$ 1,693.78
3 yard Split Bin 1x week (1.5yd Trash)	\$ 165.13	\$ 46.87	\$ 212.00
3 yard Split Bin 2x week (1.5yd Trash)	\$ 265.79	\$ 93.74	\$ 359.53
3 yard Split Bin 3x week (1.5yd Trash)	\$ 372.36	\$ 140.61	\$ 512.97
3 yard Split Bin 4x week (1.5yd Trash)	\$ 467.87	\$ 187.48	\$ 655.35
3 yard Split Bin 5x week (1.5yd Trash)	\$ 558.73	\$ 234.35	\$ 793.08
3 yard Split Bin 6x week (1.5yd Trash)	\$ 646.18	\$ 281.22	\$ 927.40
4 yard Split Bin 1x week (1.5yd Trash)	\$ 166.86	\$ 62.49	\$ 229.35
4 yard Split Bin 2x week (1.5yd Trash)	\$ 265.89	\$ 124.99	\$ 390.88
4 yard Split Bin 3x week (1.5yd Trash)	\$ 370.97	\$ 187.48	\$ 558.45
4 yard Split Bin 4x week (1.5yd Trash)	\$ 464.33	\$ 249.98	\$ 714.31
4 yard Split Bin 5x week (1.5yd Trash)	\$ 552.76	\$ 312.47	\$ 865.23
4 yard Split Bin 6x week (1.5yd Trash)	\$ 637.59	\$ 374.96	\$ 1,012.55
2 yard compactor 1x week	\$ 277.60	\$ 124.99	\$ 402.59
2 yard compactor 2x week	\$ 411.68	\$ 249.98	\$ 661.66
2 yard compactor 3x week	\$ 571.85	\$ 374.96	\$ 946.81
2 yard compactor 4x week	\$ 712.79	\$ 499.95	\$ 1,212.74
2 yard compactor 5x week	\$ 845.67	\$ 624.94	\$ 1,470.61
2 yard compactor 6x week	\$ 972.66	\$ 749.93	\$ 1,722.59
3 yard compactor 1x week	\$ 279.72	\$ 187.48	\$ 467.20
3 yard compactor 2x week	\$ 399.94	\$ 374.96	\$ 774.90
3 yard compactor 3x week	\$ 549.16	\$ 562.45	\$ 1,111.61
3 yard compactor 4x week	\$ 677.02	\$ 749.93	\$ 1,426.95
3 yard compactor 5x week	\$ 795.91	\$ 937.41	\$ 1,733.32
3 yard compactor 6x week	\$ 908.27	\$ 1,124.89	\$ 2,033.16
4 yard compactor 1x week	\$ 281.80	\$ 249.98	\$ 531.78
4 yard compactor 2x week	\$ 388.20	\$ 499.95	\$ 888.15
4 yard compactor 3x week	\$ 526.47	\$ 749.93	\$ 1,276.40
4 yard compactor 4x week	\$ 641.24	\$ 999.91	\$ 1,641.15
4 yard compactor 5x week	\$ 746.17	\$ 1,249.88	\$ 1,996.05
4 yard compactor 6x week	\$ 843.88	\$ 1,499.86	\$ 2,343.74

Other Service - Program - Charge

Rate Type	Flat Rate	Service Component	Facility Component	All-Inclusive Rate
Residential Services				
Residential Bulky Item Collection (Excess of 4 per calendar year)				\$ 46.42
Residential Cart Exchange (rate per cart, excluding damage and size changes)				\$ 19.89
Residential Lost/Stolen Cart (after two replacements)				\$ 66.31
Walk-in / Valet Service (non-ADA, added to basic residential service rate)				\$ 37.14
Locking Bin Svc	\$ 6.78	per container per occurrence		\$ 6.78
Scout Truck	\$ 38.57	per container per occurrence		\$ 38.57

Commercial Service 85% of MSW RATE

Rate Type	Service Component	Facility Component	All-Inclusive Rate
Commercial Recycling (Blue Container)			
3 yard bin 6x week	\$ 527.35	\$ 478.08	\$ 1,005.43
4 yard bin 1x week	\$ 158.67	\$ 106.24	\$ 264.91
4 yard bin 2x week	\$ 226.35	\$ 212.48	\$ 438.83
4 yard bin 3x week	\$ 310.59	\$ 318.72	\$ 629.31
4 yard bin 4x week	\$ 382.62	\$ 424.96	\$ 807.58
4 yard bin 5x week	\$ 449.57	\$ 531.20	\$ 980.77
4 yard bin 6x week	\$ 512.75	\$ 637.44	\$ 1,150.19
5 yard bin 1x week			N/A
5 yard bin 2x week			N/A
5 yard bin 3x week			N/A
5 yard bin 4x week			N/A
5 yard bin 5x week			N/A
5 yard bin 6x week			N/A
6 yard bin 1x week	\$ 153.65	\$ 159.36	\$ 313.01
6 yard bin 2x week	\$ 226.70	\$ 318.72	\$ 545.42
6 yard bin 3x week	\$ 305.84	\$ 478.08	\$ 783.92
6 yard bin 4x week	\$ 370.57	\$ 637.44	\$ 1,008.01
6 yard bin 5x week	\$ 429.28	\$ 796.80	\$ 1,226.08
6 yard bin 6x week	\$ 483.55	\$ 956.16	\$ 1,439.71
3 yard Split Bin 1x week (1.5yd Recycle)	\$ 140.36	\$ 39.84	\$ 180.20
3 yard Split Bin 2x week (1.5yd Recycle)	\$ 225.92	\$ 79.68	\$ 305.60
3 yard Split Bin 3x week (1.5yd Recycle)	\$ 316.51	\$ 119.52	\$ 436.03
3 yard Split Bin 4x week (1.5yd Recycle)	\$ 397.69	\$ 159.36	\$ 557.05
3 yard Split Bin 5x week (1.5yd Recycle)	\$ 474.92	\$ 199.20	\$ 674.12
3 yard Split Bin 6x week (1.5yd Recycle)	\$ 549.26	\$ 239.04	\$ 788.30
4 yard Split Bin 1x week (1.5yd Recycle)	\$ 141.83	\$ 53.12	\$ 194.95
4 yard Split Bin 2x week (1.5yd Recycle)	\$ 226.01	\$ 106.24	\$ 332.25
4 yard Split Bin 3x week (1.5yd Recycle)	\$ 315.33	\$ 159.36	\$ 474.69
4 yard Split Bin 4x week (1.5yd Recycle)	\$ 394.68	\$ 212.48	\$ 607.16
4 yard Split Bin 5x week (1.5yd Recycle)	\$ 469.84	\$ 265.60	\$ 735.44
4 yard Split Bin 6x week (1.5yd Recycle)	\$ 541.95	\$ 318.72	\$ 860.67
2 yard compactor 1x week	\$ 235.96	\$ 106.24	\$ 342.20
2 yard compactor 2x week	\$ 349.93	\$ 212.48	\$ 562.41
2 yard compactor 3x week	\$ 486.07	\$ 318.72	\$ 804.79
2 yard compactor 4x week	\$ 605.87	\$ 424.96	\$ 1,030.83
2 yard compactor 5x week	\$ 718.82	\$ 531.20	\$ 1,250.02
2 yard compactor 6x week	\$ 826.76	\$ 637.44	\$ 1,464.20
3 yard compactor 1x week	\$ 237.76	\$ 159.36	\$ 397.12
3 yard compactor 2x week	\$ 339.95	\$ 318.72	\$ 658.67
3 yard compactor 3x week	\$ 466.79	\$ 478.08	\$ 944.87
3 yard compactor 4x week	\$ 575.47	\$ 637.44	\$ 1,212.91
3 yard compactor 5x week	\$ 676.53	\$ 796.80	\$ 1,473.33
3 yard compactor 6x week	\$ 772.03	\$ 956.16	\$ 1,728.19
4 yard compactor 1x week	\$ 239.53	\$ 212.48	\$ 452.01
4 yard compactor 2x week	\$ 329.97	\$ 424.96	\$ 754.93
4 yard compactor 3x week	\$ 447.50	\$ 637.44	\$ 1,084.94
4 yard compactor 4x week	\$ 545.05	\$ 849.92	\$ 1,394.97
4 yard compactor 5x week	\$ 634.24	\$ 1,062.40	\$ 1,696.64
4 yard compactor 6x week	\$ 717.30	\$ 1,274.88	\$ 1,992.18

Commercial/Other Charges (only listed charges will be allowed)

Rate Type	Flat Fee	All-Inclusive Rate
Contamination-cart*		\$ 25.00
Contamination-bin*		\$ 75.00
Overload-cart		\$ 18.27
Overload-bin		\$ 41.35
Locking Bin (per bin/per mth)	\$ 6.78	per container per occurrence
Locking Enclosure (Per mth)	\$ 6.78	per container per occurrence
Gate/Restricted Access (Per mth)	N/A	N/A

Commercial Service 85% of MSW RATE

Rate Type	Service Component	Facility Component	All-Inclusive Rate
Commercial Organics (Green or Brown Container)			
3 yard bin 6x week	\$ 527.35	\$ 478.08	\$ 1,005.43
4 yard bin 1x week	\$ 158.67	\$ 106.24	\$ 264.91
4 yard bin 2x week	\$ 226.35	\$ 212.48	\$ 438.83
4 yard bin 3x week	\$ 310.59	\$ 318.72	\$ 629.31
4 yard bin 4x week	\$ 382.62	\$ 424.96	\$ 807.58
4 yard bin 5x week	\$ 449.57	\$ 531.20	\$ 980.77
4 yard bin 6x week	\$ 512.75	\$ 637.44	\$ 1,150.19
5 yard bin 1x week			N/A
5 yard bin 2x week			N/A
5 yard bin 3x week			N/A
5 yard bin 4x week			N/A
5 yard bin 5x week			N/A
5 yard bin 6x week			N/A
6 yard bin 1x week	\$ 153.65	\$ 159.36	\$ 313.01
6 yard bin 2x week	\$ 226.70	\$ 318.72	\$ 545.42
6 yard bin 3x week	\$ 305.84	\$ 478.08	\$ 783.92
6 yard bin 4x week	\$ 370.57	\$ 637.44	\$ 1,008.01
6 yard bin 5x week	\$ 429.28	\$ 796.80	\$ 1,226.08
6 yard bin 6x week	\$ 483.55	\$ 956.16	\$ 1,439.71

Commercial Service

Rate Type		Service Component	Facility Component		All-Inclusive Rate
Commercial Trash (Black or Grey Container)					
Scout - Carts (90% of bin rate)	\$ 34.72	per container per occurrence			\$ 34.72
Standard Roll-Off Box - Rate per pull, plus disposal:					
10-yard (up to 4 tons)		\$ 437.84	\$ 592.92		\$ 1,030.76
30-yard (up to 4 tons)		\$ 414.15	\$ 490.98		\$ 905.13
40-yard (up to 4 tons)		\$ 454.89	\$ 490.98		\$ 945.87
Compactor Roll-Off Box - Rate per pull (excluding rental):					
30-yard (up to 4 tons)		\$ 556.83	\$ 490.98		\$ 1,047.81
40-yard (up to 4 tons)		\$ 577.51	\$ 490.98		\$ 1,068.49
Use in excess of 7 days					\$ 57.80
Overweight charge (per ton over 4 tons)			\$ 100.90		\$ 100.90
Roll-Off Box Cleaning (above one per year)					\$ 398.90
Re-delivery/Return Trip Fee					\$ 160.48
Daily Rental Over 7 Days for Temporary 10,20,30 and 40-yard bins					\$ 39.01
Special Overweight Collection Charge in Excess of 10 Tons					\$ 598.40
Cost per Ton Processing Above Limit (over 4 tons)			\$ 132.67		\$ 132.67
Delivery Fee					\$ 196.27
Rolloff False or Dry Run					\$ 364.72
Rolloff Relocation Fee					\$ 198.94

Commercial Service 85% of MSW RATE

Rate Type		Service Component	Facility Component		All-Inclusive Rate
Commercial Recycling (Blue Container)					
Resume Fee/Collection				\$ 57.82	
Damaged Cart (negligence)				N/A	
Damaged Bin (negligence)				N/A	
Damaged Lid (negligence)				N/A	
Extra Dump - service day				\$ 88.91	
Extra Dump - non service day				\$ 111.14	
Proposed Additional Service Rates					
Commercial Bin Sunday Service				\$ 207.99	
Rolloff Relocation Fee		per occurrence		\$ 168.51	
Commercial Bin/Cart Wheel-Out Service (25' - 50')		per month		\$ 12.35	
Commercial Bin/Cart Wheel-Out Service (51' - 75')		per month		\$ 18.53	
Daily Rental Over 7 Days for Temporary 3 and 4-yard bins				\$ 15.60	
Temporary 3 and 4-yards, trip charge				\$ 165.78	
Temporary 3 and 4-yards, overweight fee				\$ 132.63	
Temporary 3 and 4-yards, relocation				\$ 66.31	

*After 3rd offense only. First and second offense will be warnings.

Commercial Service 85% of MSW RATE

Rate Type		Service Component	Facility Component		All-Inclusive Rate
Commercial Organics (Green or Brown Container)					

Commercial Service

Rate Type	Service Component	Facility Component	All-Inclusive Rate
Commercial Trash (Black or Grey Container)			
3 yard bin 6x week	\$ 639.03	\$ 615.65	\$ 1,254.68
4 yard bin 1x week	\$ 192.26	\$ 136.81	\$ 329.07
4 yard bin 2x week	\$ 274.28	\$ 273.62	\$ 547.90
4 yard bin 3x week	\$ 376.36	\$ 410.43	\$ 786.79
4 yard bin 4x week	\$ 463.64	\$ 547.25	\$ 1,010.89
4 yard bin 5x week	\$ 544.77	\$ 684.06	\$ 1,228.83
4 yard bin 6x week	\$ 621.34	\$ 820.87	\$ 1,442.21
5 yard bin 1x week			N/A
5 yard bin 2x week			N/A
5 yard bin 3x week			N/A
5 yard bin 4x week			N/A
5 yard bin 5x week			N/A
5 yard bin 6x week			N/A
6 yard bin 1x week	\$ 186.19	\$ 205.22	\$ 391.41
6 yard bin 2x week	\$ 274.71	\$ 410.43	\$ 685.14
6 yard bin 3x week	\$ 370.61	\$ 615.65	\$ 986.26
6 yard bin 4x week	\$ 449.05	\$ 820.87	\$ 1,269.92
6 yard bin 5x week	\$ 520.18	\$ 1,026.09	\$ 1,546.27
6 yard bin 6x week	\$ 585.95	\$ 1,231.30	\$ 1,817.25
3 yard Split Bin 1x week (1.5yd Trash)	\$ 170.09	\$ 51.30	\$ 221.39
3 yard Split Bin 2x week (1.5yd Trash)	\$ 273.76	\$ 102.61	\$ 376.37
3 yard Split Bin 3x week (1.5yd Trash)	\$ 383.53	\$ 153.91	\$ 537.44
3 yard Split Bin 4x week (1.5yd Trash)	\$ 481.90	\$ 205.22	\$ 687.12
3 yard Split Bin 5x week (1.5yd Trash)	\$ 575.49	\$ 256.52	\$ 832.01
3 yard Split Bin 6x week (1.5yd Trash)	\$ 665.57	\$ 307.83	\$ 973.40
4 yard Split Bin 1x week (1.5yd Trash)	\$ 171.87	\$ 68.41	\$ 240.28
4 yard Split Bin 2x week (1.5yd Trash)	\$ 273.87	\$ 136.81	\$ 410.68
4 yard Split Bin 3x week (1.5yd Trash)	\$ 382.10	\$ 205.22	\$ 587.32
4 yard Split Bin 4x week (1.5yd Trash)	\$ 478.26	\$ 273.62	\$ 751.88
4 yard Split Bin 5x week (1.5yd Trash)	\$ 569.34	\$ 342.03	\$ 911.37
4 yard Split Bin 6x week (1.5yd Trash)	\$ 656.72	\$ 410.43	\$ 1,067.15
2 yard compactor 1x week	\$ 285.93	\$ 136.81	\$ 422.74
2 yard compactor 2x week	\$ 424.03	\$ 273.62	\$ 697.65
2 yard compactor 3x week	\$ 589.01	\$ 410.43	\$ 999.44
2 yard compactor 4x week	\$ 734.17	\$ 547.25	\$ 1,281.42
2 yard compactor 5x week	\$ 871.04	\$ 684.06	\$ 1,555.10
2 yard compactor 6x week	\$ 1,001.84	\$ 820.87	\$ 1,822.71
3 yard compactor 1x week	\$ 288.11	\$ 205.22	\$ 493.33
3 yard compactor 2x week	\$ 411.94	\$ 410.43	\$ 822.37
3 yard compactor 3x week	\$ 565.64	\$ 615.65	\$ 1,181.29
3 yard compactor 4x week	\$ 697.33	\$ 820.87	\$ 1,518.20
3 yard compactor 5x week	\$ 819.79	\$ 1,026.09	\$ 1,845.88
3 yard compactor 6x week	\$ 935.52	\$ 1,231.30	\$ 2,166.82
4 yard compactor 1x week	\$ 290.26	\$ 273.62	\$ 563.88
4 yard compactor 2x week	\$ 399.84	\$ 547.25	\$ 947.09
4 yard compactor 3x week	\$ 542.26	\$ 820.87	\$ 1,363.13
4 yard compactor 4x week	\$ 660.48	\$ 1,094.49	\$ 1,754.97
4 yard compactor 5x week	\$ 768.55	\$ 1,368.12	\$ 2,136.67
4 yard compactor 6x week	\$ 869.20	\$ 1,641.74	\$ 2,510.94

Other Service - Program - Charge

Rate Type	Flat Rate	Service Component	Facility Component	All-Inclusive Rate
Residential Services				
Residential Bulky Item Collection (Excess of 4 per calendar year)				\$ 47.81
Residential Cart Exchange (rate per cart, excluding damage and size changes)				\$ 20.49
Residential Lost/Stolen Cart (after two replacements)				\$ 68.30
Walk-in / Valet Service (non-ADA, added to basic residential service rate)				\$ 38.25
Locking Bin Svc	\$ 6.99	per container per occurrence		\$ 6.99
Scout Truck	\$ 39.73	per container per occurrence		\$ 39.73

Commercial Service 85% of MSW RATE

Rate Type	Service Component	Facility Component	All-Inclusive Rate
Commercial Recycling (Blue Container)			
3 yard bin 6x week	\$ 543.17	\$ 523.30	\$ 1,066.47
4 yard bin 1x week	\$ 163.42	\$ 116.29	\$ 279.71
4 yard bin 2x week	\$ 233.14	\$ 232.58	\$ 465.72
4 yard bin 3x week	\$ 319.91	\$ 348.87	\$ 668.78
4 yard bin 4x week	\$ 394.10	\$ 465.16	\$ 859.26
4 yard bin 5x week	\$ 463.06	\$ 581.45	\$ 1,044.51
4 yard bin 6x week	\$ 528.14	\$ 697.74	\$ 1,225.88
5 yard bin 1x week			N/A
5 yard bin 2x week			N/A
5 yard bin 3x week			N/A
5 yard bin 4x week			N/A
5 yard bin 5x week			N/A
5 yard bin 6x week			N/A
6 yard bin 1x week	\$ 158.26	\$ 174.43	\$ 332.69
6 yard bin 2x week	\$ 233.50	\$ 348.87	\$ 582.37
6 yard bin 3x week	\$ 315.02	\$ 523.30	\$ 838.32
6 yard bin 4x week	\$ 381.69	\$ 697.74	\$ 1,079.43
6 yard bin 5x week	\$ 442.16	\$ 872.17	\$ 1,314.33
6 yard bin 6x week	\$ 498.06	\$ 1,046.61	\$ 1,544.67
3 yard Split Bin 1x week (1.5yd Recycle)	\$ 144.57	\$ 43.61	\$ 188.18
3 yard Split Bin 2x week (1.5yd Recycle)	\$ 232.70	\$ 87.22	\$ 319.92
3 yard Split Bin 3x week (1.5yd Recycle)	\$ 326.00	\$ 130.83	\$ 456.83
3 yard Split Bin 4x week (1.5yd Recycle)	\$ 409.62	\$ 174.43	\$ 584.05
3 yard Split Bin 5x week (1.5yd Recycle)	\$ 489.17	\$ 218.04	\$ 707.21
3 yard Split Bin 6x week (1.5yd Recycle)	\$ 565.73	\$ 261.65	\$ 827.38
4 yard Split Bin 1x week (1.5yd Recycle)	\$ 146.09	\$ 58.14	\$ 204.23
4 yard Split Bin 2x week (1.5yd Recycle)	\$ 232.79	\$ 116.29	\$ 349.08
4 yard Split Bin 3x week (1.5yd Recycle)	\$ 324.79	\$ 174.43	\$ 499.22
4 yard Split Bin 4x week (1.5yd Recycle)	\$ 406.52	\$ 232.58	\$ 639.10
4 yard Split Bin 5x week (1.5yd Recycle)	\$ 483.94	\$ 290.72	\$ 774.66
4 yard Split Bin 6x week (1.5yd Recycle)	\$ 558.21	\$ 348.87	\$ 907.08
2 yard compactor 1x week	\$ 243.04	\$ 116.29	\$ 359.33
2 yard compactor 2x week	\$ 360.42	\$ 232.58	\$ 593.00
2 yard compactor 3x week	\$ 500.66	\$ 348.87	\$ 849.53
2 yard compactor 4x week	\$ 624.05	\$ 465.16	\$ 1,089.21
2 yard compactor 5x week	\$ 740.39	\$ 581.45	\$ 1,321.84
2 yard compactor 6x week	\$ 851.56	\$ 697.74	\$ 1,549.30
3 yard compactor 1x week	\$ 244.89	\$ 174.43	\$ 419.32
3 yard compactor 2x week	\$ 350.15	\$ 348.87	\$ 699.02
3 yard compactor 3x week	\$ 480.79	\$ 523.30	\$ 1,004.09
3 yard compactor 4x week	\$ 592.73	\$ 697.74	\$ 1,290.47
3 yard compactor 5x week	\$ 696.82	\$ 872.17	\$ 1,568.99
3 yard compactor 6x week	\$ 795.19	\$ 1,046.61	\$ 1,841.80
4 yard compactor 1x week	\$ 246.72	\$ 232.58	\$ 479.30
4 yard compactor 2x week	\$ 339.87	\$ 465.16	\$ 805.03
4 yard compactor 3x week	\$ 460.92	\$ 697.74	\$ 1,158.66
4 yard compactor 4x week	\$ 561.41	\$ 930.32	\$ 1,491.73
4 yard compactor 5x week	\$ 653.27	\$ 1,162.90	\$ 1,816.17
4 yard compactor 6x week	\$ 738.82	\$ 1,395.48	\$ 2,134.30

Commercial/Other Charges (only listed charges will be allowed)

Rate Type	Flat Fee	All-Inclusive Rate
Contamination-cart*		\$ 25.75
Contamination-bin*		\$ 77.25
Overload-cart		\$ 18.82
Overload-bin		\$ 42.59
Locking Bin (per bin/per mth)	\$ 6.99	per container per occurrence
Locking Enclosure (Per mth)	\$ 6.99	per container per occurrence
Gate/Restricted Access (Per mth)	N/A	N/A

Commercial Service 85% of MSW RATE

Rate Type	Service Component	Facility Component	All-Inclusive Rate
Commercial Organics (Green or Brown Container)			
3 yard bin 6x week	\$ 543.17	\$ 523.30	\$ 1,066.47
4 yard bin 1x week	\$ 163.42	\$ 116.29	\$ 279.71
4 yard bin 2x week	\$ 233.14	\$ 232.58	\$ 465.72
4 yard bin 3x week	\$ 319.91	\$ 348.87	\$ 668.78
4 yard bin 4x week	\$ 394.10	\$ 465.16	\$ 859.26
4 yard bin 5x week	\$ 463.06	\$ 581.45	\$ 1,044.51
4 yard bin 6x week	\$ 528.14	\$ 697.74	\$ 1,225.88
5 yard bin 1x week			N/A
5 yard bin 2x week			N/A
5 yard bin 3x week			N/A
5 yard bin 4x week			N/A
5 yard bin 5x week			N/A
5 yard bin 6x week			N/A
6 yard bin 1x week	\$ 158.26	\$ 174.43	\$ 332.69
6 yard bin 2x week	\$ 233.50	\$ 348.87	\$ 582.37
6 yard bin 3x week	\$ 315.02	\$ 523.30	\$ 838.32
6 yard bin 4x week	\$ 381.69	\$ 697.74	\$ 1,079.43
6 yard bin 5x week	\$ 442.16	\$ 872.17	\$ 1,314.33
6 yard bin 6x week	\$ 498.06	\$ 1,046.61	\$ 1,544.67

Commercial Service

Rate Type		Service Component	Facility Component		All-Inclusive Rate
Commercial Trash (Black or Grey Container)					
Scout - Carts (90% of bin rate)	\$ 35.76	per container per occurrence			\$ 35.76
Standard Roll-Off Box - Rate per pull, plus disposal:					
10-yard (up to 4 tons)	\$ 450.98	\$ 630.36			\$ 1,081.34
30-yard (up to 4 tons)	\$ 426.57	\$ 534.66			\$ 961.23
40-yard (up to 4 tons)	\$ 468.53	\$ 534.66			\$ 1,003.19
Compactor Roll-Off Box - Rate per pull (excluding rental):					
30-yard (up to 4 tons)	\$ 573.53	\$ 534.66			\$ 1,108.19
40-yard (up to 4 tons)	\$ 594.83	\$ 534.66			\$ 1,129.49
Use in excess of 7 days					\$ 59.53
Overweight charge (per ton over 4 tons)		\$ 104.54			\$ 104.54
Roll-Off Box Cleaning (above one per year)					\$ 410.87
Re-delivery/Return Trip Fee					\$ 165.30
Daily Rental Over 7 Days for Temporary 10,20,30 and 40-yard bins					\$ 40.18
Special Overweight Collection Charge in Excess of 10 Tons					\$ 616.36
Cost per Ton Processing Above Limit (over 4 tons)		\$ 139.76			\$ 139.76
Delivery Fee					\$ 202.16
Rolloff False or Dry Run					\$ 375.66
Rolloff Relocation Fee					\$ 204.91

Commercial Service 85% of MSW RATE

Rate Type		Service Component	Facility Component		All-Inclusive Rate
Commercial Recycling (Blue Container)					
Resume Fee/Collection			\$ 59.55		
Damaged Cart (negligence)			N/A		
Damaged Bin (negligence)			N/A		
Damaged Lid (negligence)			N/A		
Extra Dump - service day			\$ 91.58		
Extra Dump - non service day			\$ 114.48		
Proposed Additional Service Rates					
Commercial Bin Sunday Service			\$ 214.23		
Rolloff Relocation Fee		per occurrence	\$ 173.57		
Commercial Bin/Cart Wheel-Out Service (25' - 50')		per month	\$ 12.72		
Commercial Bin/Cart Wheel-Out Service (51' - 75')		per month	\$ 19.08		
Daily Rental Over 7 Days for Temporary 3 and 4-yard bins			\$ 16.07		
Temporary 3 and 4-yards, trip charge			\$ 170.76		
Temporary 3 and 4-yards, overweight fee			\$ 136.60		
Temporary 3 and 4-yards, relocation			\$ 68.30		

*After 3rd offense only. First and second offense will be warnings.

Commercial Service 85% of MSW RATE

Rate Type		Service Component	Facility Component		All-Inclusive Rate
Commercial Organics (Green or Brown Container)					



CR&R ENVIRONMENTAL SERVICES PROPOSAL FACT SHEET

COMPANY OVERVIEW

Founded in 1963, the company is one of Southern California's premier waste and recycling collection providers. Headquartered in City of Stanton, employing approximately 2,300 personnel and a fleet of 1,100 vehicles, serving (20) municipalities in Orange County, including City of Costa Mesa (112,000 population), City of Orange (138,000 population), City of Tustin (81,000 population), and City of Laguna Beach (23,000).

PRICING

<i>Residential Single-Family & Multi-Family Basic Rate</i>	<i>Residential Senior Discount Basic Rate</i>	<i>Commercial Business & Multi-Family Basic Rate</i>	<i>Overall Pricing Level</i>
\$30.66	\$27.60	\$256.67	Middle Pricing Tier

TOTAL VALUE ADDED AND ADDITIONAL ENHANCEMENTS

- Free additional recycling cart to residents
- (3) Dedicated Recycling Specialists
- Free Quarterly Curbside HHW Collection
- Free SHARPS Collection Program
- Free Residential organics pails
- Free Commercial indoor organics containers
- (10) Scholarships per year \$10,000
- Community Sponsorship for Local Organizations \$100,000
- 10,000 Aluminum Reusable Cups
- (2) Olyns Cubes reverse vending machines
- Refurbish Downtown District enclosures \$100,000
- Street Beautification & Maintenance \$200,000
- Free RNG Procurement Credit plus supplement to ensure 100% of City's procurement obligation is met \$400,000
- Biannual Residential waste characterizations
- Free bagged compost delivered to Single-Family Residents (4) bags per year upon request
- \$4 Million Road Improvement Investment
- Enhanced Bulky Item Collection for Multi-Family Properties
- Alternative Landfill disposal option at \$65/ton

PROPOSED FACILITIES

- CR&R Western MRF - Recyclables - Stanton
- CRT C&D MRF - Stanton
- CR&R South County North Campus - Recyclables/C&D - San Juan Capistrano
- CR&R South County South Campus Expansion - 18.2 acre site to handle all South Orange County operations
- CR&R Yuma Landfill – Trash & Composting Facility - Organics - Arizona

UNION AFFILIATION

The company supports a unionized workforce through its affiliation with Teamsters Local 396.

OVERALL EVALUATION

A qualified firm providing the most complete enhancement package and overall value in the field. Including unconditional \$4 million dollar road improvement payment, \$300,000 in capital improvements for Downtown upgrades, 100% SB 1383 Procurement guarantee, and monthly Multi-family bulky item collection services at Single-Family item levels. Placed 3rd in pricing with second-lowest overall commercial rates. Transitioned 17 cities over the last 20 years.